



Town Hall

DANIEL J. ENNIS, PRESIDENT

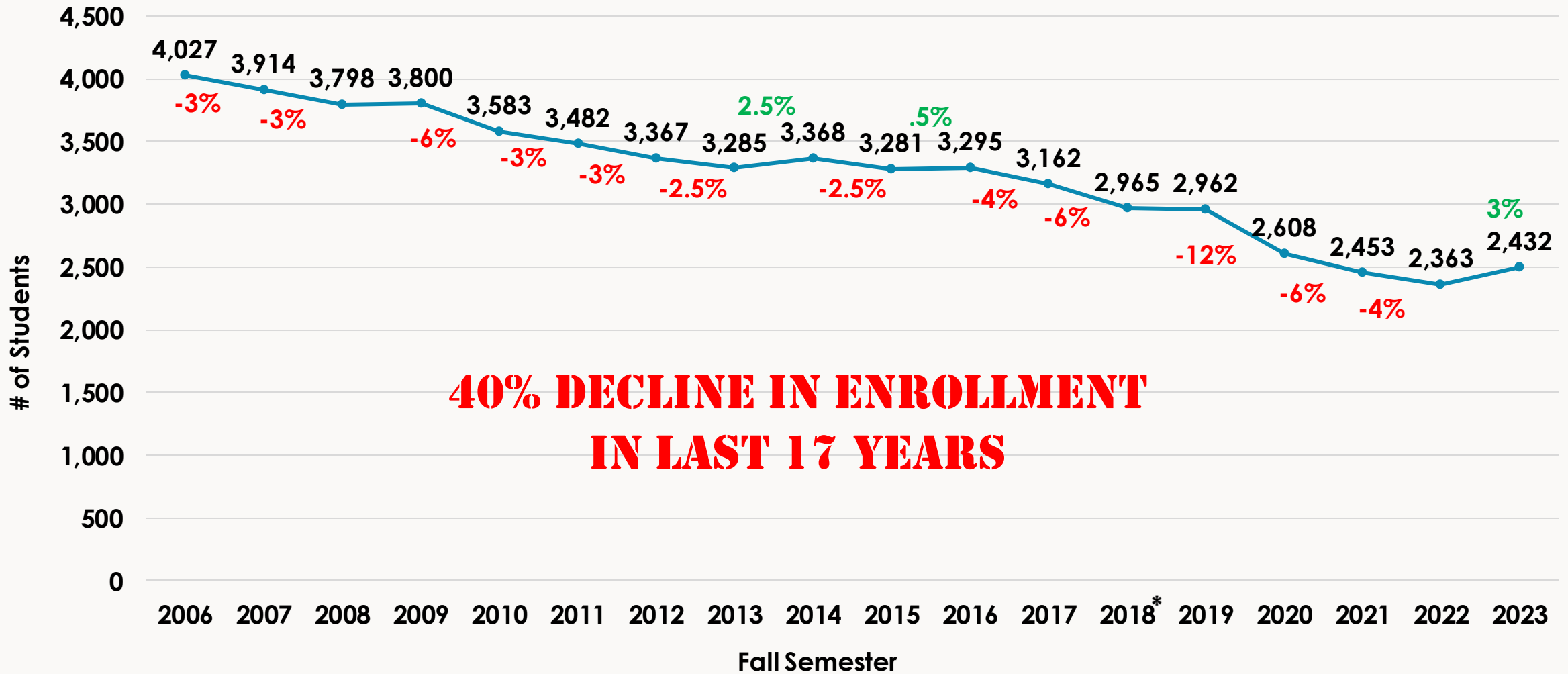
JANUARY 30, 2024

ENROLLMENT

DELTA STATE UNIVERSITY

Fall Headcount Enrollment: 17-Year Trend

(Main Campus only. Does not include TFA or Dual Credit Students)



* Fall 2018 - Census Date changed to November 1

Enrollment: Spring 2024 *(preliminary)*

(as of the 10th Full Class Day)

Student Type	Headcount Comparison Spring 2023-2024			
	Spring 2023 ³	Spring 2024	Diff.	% Change
Dual Credit	128	238	110	85.94%
Undergraduate	1,512	1,537	25	1.65%
First-time Freshman	10	20	10	100.00%
<i>Full-time</i>	10	18	8	80.00%
<i>Part-time</i>	0	2	2	-
Transfer	94	96	2	2.13%
<i>Full-time</i>	77	81	4	5.19%
<i>Part-time</i>	17	15	-2	-11.76%
Readmitted	18	24	6	33.33%
<i>Full-time</i>	15	15	0	0.00%
<i>Part-time</i>	3	9	6	200.00%
Other undergraduate ⁴	1,390	1,397	7	0.50%
<i>Full-time</i>	1,212	1,201	-11	-0.91%
<i>Part-time</i>	178	196	18	10.11%
Graduate	671	745	74	11.03%
<i>Full-time</i>	349	407	58	16.62%
<i>Part-time</i>	322	338	16	4.97%
Total	2,311	2,520	209	9.04%
Total (w/out dual credit)	2,183	2,282	99	4.54%

Currently a 4.5% increase in enrollment (without dual credit students) compared to this time last Spring.

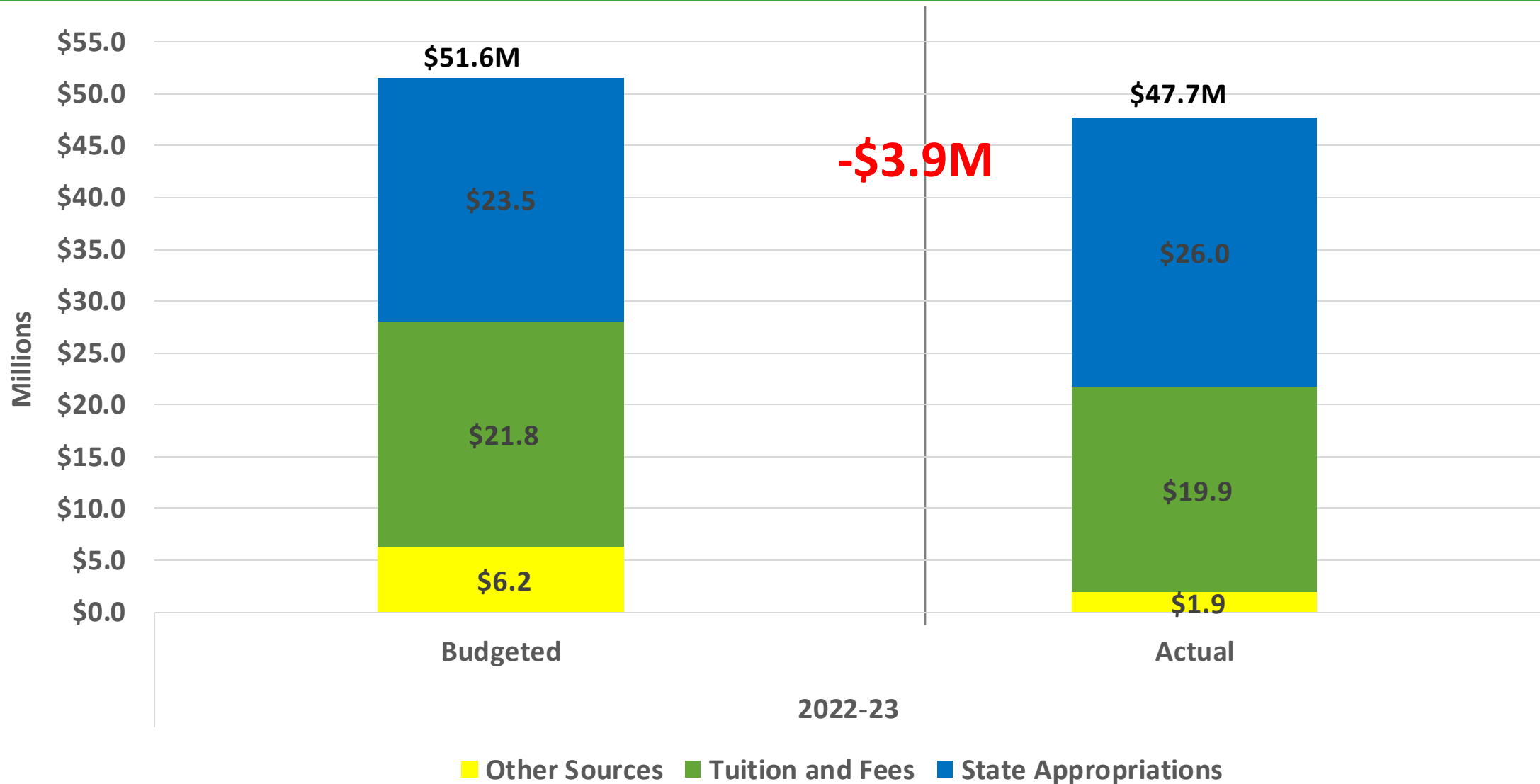
FY23 BUDGET

Cash on Hand for FY23 *(unaudited)*

- Cash on Hand – 24 days (\$4.9M)
 - IHL minimum expectation of 90 days
 - FY24 IHL Mandate – additional \$1M

**Amount needed to get to 90 days
= \$13,404,600**

FY23 Actual vs. Budgeted Revenue



FY24 MID-YEAR BUDGET STATUS

E&G Fund(s) Operations

Budget versus Actual

For the Period of July 1, 2023 Through December 31, 2023

	Original Budget FY 2024		Actual FY 2024		Dollar Variance	Percentage Variance
<u>Sources of Funding</u>						
Tuition	\$19,957,856		\$17,346,586.84		(\$2,611,269)	-13%
State Appropriations	24,282,319		\$11,887,236.62		(12,395,082)	-51%
Federal Grants and Contracts	487,344		34,287		(453,057)	-93%
State & Local Grants and Contracts	31,200		22,570		(8,630)	-28%
Private Gifts, Grants and Contracts	1,100,000		7,545		(1,092,455)	-99%
Sales and Services	455,000		235,314		(219,686)	-48%
Other Sources	876,500		133,385		(743,115)	-85%
Total Sources of Funding	\$47,190,219		\$29,666,925		(\$17,523,294)	-37%
<u>Uses of Funding (by Function)</u>						
Instruction	\$18,561,861		\$7,573,757		(\$10,988,104)	-59%
Public Service	297,433		\$65,768		(231,665)	-78%
Academic Support	5,630,413		\$2,353,902		(3,276,511)	-58%
Student Services	6,174,065		\$3,162,615		(3,011,450)	-49%
Institutional Support	7,243,835		\$4,001,857		(3,241,978)	-45%
O & M of Plant	5,020,601		\$2,982,936		(2,037,665)	-41%
Scholarships & Fellowships	4,262,011		\$2,406,801		(1,855,210)	-44%
Total Uses of Funding	\$47,190,219		\$22,987,213		(\$24,203,006)	-51%
Net Effect - all Operations			\$6,679,712			

**AD HOC COMMITTEE
ON BUDGET
SUSTAINABILITY**

Ad Hoc Committee on Budget Sustainability

Charge

- Propose a “sustainable budget,” defined as:
 - Built on reasonable revenue projections
 - Ends each year with a 3-5% contingency
 - Devotes that contingency to university’s cash position until DSU has 90 days cash on hand
 - Makes meaningful annual progress toward an appropriate debt coverage ratio

Ad Hoc Committee on Budget Sustainability

Recommendations to President

RETIREMENT INCENTIVE

Committee Recommendation

The Committee recommends pursuing the incentive option at 25% paid over 5 years, assuming that we will not fill more than 50% of those positions at the original salary or less, so as the Institution does not take on additional debt.

President's Response

Approved by Cabinet 12/18/23 with revisions

Potential Savings: \$3M *(* if all 50+ eligible employees retire)*

Ad Hoc Committee on Budget Sustainability

Recommendations to President

OPEN POSITIONS

Committee Recommendation

The Committee recommends deleting all open positions that have an end date prior to July 1, 2022.

President's Response

Approved by Cabinet 12/18/23

Potential Savings: \$438,000 (FY24)

Ad Hoc Committee on Budget Sustainability

Recommendations to President

OPEN POSITIONS

Committee Recommendation

The Committee recommends any open positions with end dates after July 1, 2022, must submit a brief (< 500 words), but detailed statement that includes:

- a. the essential functions of the position;
- b. how the unit is currently managing its operations without the open position, including statements of real harm the open position is causing to operations; and
- c. a contingency plan for continuing operations should this position be permanently eliminated.

This statement must be submitted by 5:00 p.m. on Friday, December 15, 2023.

President's Response

Approved by Cabinet 12/18/23 with revisions

Potential Savings: \$xxxxxx

Ad Hoc Committee on Budget Sustainability

Recommendations to President

EXECUTIVE, ADMINISTRATIVE, AND MANAGERIAL SALARIES

Committee Recommendation

The Committee recommends reducing \$250k from Executive, Admin, and Managerial (61100) salaries or Professional Non-Faculty (61300) salaries, along with corresponding fringe benefits from the adjusted FY24 Budget. Rationale is same as previous recommendation.

President's Response

Approved by Cabinet 12/18/23 with revisions

Potential Savings: \$250,000 (FY24)

Ad Hoc Committee on Budget Sustainability

Recommendations to President

PROFESSIONAL/NON-FACULTY SALARIES

Committee Recommendation

The Committee recommends reducing \$500k from Executive, Admin, and Managerial (61100) salaries and Professional/Non-Faculty (61300) salaries each, along with corresponding fringe benefits from the FY25 Budget. This offsets budget cuts starting in 2019 that have been made from reducing faculty positions. This brings parity to a situation that has seen increases since 2019 in 61100 and 61300. This also acknowledges that these increases in 61100 and 61300 occurred during a time where enrollment decreased by approximately 20%, making it difficult to justify maintaining these increased salaries and positions.

President's Response

Approved by Cabinet 12/18/23 with revisions

Potential Savings: \$750,000
(FY25)

Ad Hoc Committee on Budget Sustainability

Recommendations to President

ACADEMY STRUCTURE

Committee Recommendation

The Committee recommends that the President consider restructuring the Academy, a suggested outline of which will be presented to the President by the chair of the Committee and Interim Vice President of Finance and Administration.

President's Response

President requested review with Provost; Chair met with Dr. Griffin on 12/11. Restructuring proposal discussed in Academic Council 1/11/24.

Potential Savings: \$???

Ad Hoc Committee on Budget Sustainability

Recommendations to President

ATHLETICS

Committee Recommendation

It is recommended that Athletics adjust their budget by \$350,000 either through reducing E&G expenses and/or increasing E&G revenues.

President's Response

Will be on next Cabinet agenda

Potential Savings: \$350,000 (FY25)

Ad Hoc Committee on Budget Sustainability

Recommendations to President

HOUSING AND RESIDENCE LIFE

Committee Recommendation

The Committee recommends that Housing & Residence Life investigate alternative and creative methods of generating additional revenue.

President's Response

Will be on next Cabinet agenda

Potential Savings: \$???

Ad Hoc Committee on Budget Sustainability

Recommendations to President

HOUSING AND RESIDENCE LIFE

Committee Recommendation

The Committee recommends that Housing & Residence Life reduce housing options, such that a building is at 90% capacity for either gender before opening additional building(s).

President's Response

Will be on next Cabinet agenda

Potential Savings: \$???

Ad Hoc Committee on Budget Sustainability

Recommendations to President

HOUSING AND RESIDENCE LIFE

Committee Recommendation

The Committee recommends that Housing & Residence Life conduct a comprehensive survey of current, former, and prospective future (e.g., current commuter) residents to better understand housing preferences, perceptions of campus culture and community, and roadblocks that deter them from living on campus. The Budget Committee would like to see a draft of such a survey by January 30, 2024, to ensure it captures all of the essential information the Committee discussed.

President's Response

Will be on next Cabinet agenda

Potential Savings: \$???

Ad Hoc Committee on Budget Sustainability

Recommendations to President

STUDENT AFFAIRS

Committee Recommendation

The Committee recommends that Student Affairs reorganize and/or combine units to reduce staffing by combining redundant functions (such as programming), optimally utilizing graduate assistants, particularly in the role of assistant director. The Committee requests that this reorganization result in approximately \$230,000 in savings. The Committee also requests that student affairs begin collecting robust attendance and utilization data from all offices to provide evidence of student impact.

President's Response

Will be on next Cabinet agenda

Potential Savings: \$230,000
(FY25)

Ad Hoc Committee on Budget Sustainability

Recommendations to President

STUDENT AFFAIRS

Committee Recommendation

The Committee recommends that the vice presidents and Cabinet discuss creative ways to reduce costs by combining, reorganizing, or re-assessing service delivery in the following areas: Career Services, Health and Counselling Services, and Collegiate Recreation and Wellness, potentially tapping into expertise outside Student Affairs or even the University. Specifically, the Committee identified possible service overlap or support in the units of Student Success, the School of Nursing, and Athletics, respectively.

President's Response

Will be on next Cabinet agenda

Potential Savings: \$???

Ad Hoc Committee on Budget Sustainability Website

www.deltastate.edu/president/toward-a-sustainable-future/

The Ad Hoc Committee on Budget Sustainability is charged with presenting ideas for realistic revenue growth and/or expense reductions to reach the goal of having a “sustainable budget” of \$40 million (currently \$47 million) and includes the following requirements:

- is built on reasonable revenue projections;
- ends each year with a 3-5% contingency;
- devotes that contingency to the university's cash position until Delta State has at least 90 days cash on hand; and,
- makes meaningful annual progress toward appropriate debt coverage ratios.

[Ad Hoc Committee](#)

[Campus Messages](#)

[Resources](#)

[Town Hall](#)

[Questions](#)

Ad Hoc Committee on Budget Sustainability Meeting Minutes

[2024](#)

[2023](#)

Additional Funds Needed: FY24

REVENUE/SAVINGS

Cuts/Savings from Committee Recommendations:

Unfilled positions..... \$438,000

Reduce 1100 and 1300 level salaries..... \$250,000

Projected savings from Open Positions..... \$1,395,075

EXPENSES

Additional Expenses not included in original budget..... \$2,416,135

ADDITIONAL AMOUNT NEEDED..... \$407,460

Other Budget Items Under Discussion

Other Items:

- Zero-based budgeting
- Program Review
- Additional recommendations from the Ad Hoc Committee on Budget Sustainability
- President's charge to each Cabinet officer to review operations

Other Budget Items Under Discussion

Student-to-Faculty Ratio

- New Goal for of 15:1 vs current ratio of 10:1

Institution Name	State	All students	Student-to-faculty ratio (IPEDS calculation)
Delta State University	MS	2727	10
Adams State University	CO	3138	11
Chadron State College	NE	2250	16
Eastern Oregon University	OR	2825	15
Georgia Southwestern State University	GA	3157	16
Mississippi University for Women	MS	2477	11
Mississippi Valley State University	MS	2064	12
New Mexico Highlands University	NM	2645	11
Peru State College	NE	2067	20
Sul Ross State University	TX	2100	11
Texas A&M University-Central Texas	TX	2219	16
Texas A&M University-Texarkana	TX	2112	14
Western New Mexico University	NM	3013	12
Average		2506	14

FY25 BUDGET STATUS AND TIMELINE

FY25 Budget Status and Timeline

ADDITIONAL AMOUNT NEEDED for FY25.....\$1,589,926

February 19

- Budget Worksheets distributed to budget managers

March 11

- Budget Worksheets due to Finance and Administration

March 15

- FY25 recommendations due from Ad Hoc Committee on Budget Sustainability

April 12

- Cabinet complete budget work

Mid-May

- FY25 Budget due to IHL

SACSCOC
REAFFIRMATION VISIT

SACSCOC Focused Report

Focused Report

- Due March 4
- Assessment, Finance, Policy, and Strategic Planning were major areas flagged for review
- If you receive an email requesting evidence for the SACSCOC Focused Report, please respond immediately and completely.

SACSCOC On-site Visit

On-Site Visit Team

- April 15-18, 2024
- Everyone should reserve April 16-17 and plan to be available 8-5.
- Final schedule of meetings will not be received until 1-2 weeks prior to the visit.
- Purpose of visit is to review all areas of Federal Compliance, even if the Standards were found Compliant by the off-site team, and to review any remaining standards deemed non-compliant by the off-site team last November and not resolved via the March 4 Focused Report

Quality Enhancement Plan: 2024-2029

Title

- Ask the Okra: A Campus Concierge

Goal

- Improve first-year student and first-year transfer retention by connecting students and other DSU stakeholders to campus resources via a one-stop virtual (and sometimes live) assistant

Director

- Dr. Tanya McKinney and QEP Team of Faculty, Staff, and Students

Quality Enhancement Plan: 2024-2029

TIMELINE:

- Initiative Rollout – February 14, 2nd Floor Union Grab a Bite and Learn More! 12-3pm; Everyone is invited.
- Curation of FAQs and Information, Operator training, and Set-up – 2024
- Go live, 2025!

Quality Enhancement Plan: 2024-2029



QUESTIONS